

## **OVERVIEW**

Key Performance Indicator (KPI) is a performance measurement tool. It helps an organization articulates its business targets. To track key performance indicators, most organizations use balanced scorecards. The overall idea is to provide a management framework to align departmental performance with the organization's strategic objectives by means of, for examples, managing resources, gaining feedback on internal practices, and evaluating financial performance or customer service.

## **LEARNING OUTCOME**

By the end of this course, participants should be able to understand:

01

What are Key Performance Indicators (KPIs)? 02

Why is KPI important to an organization?



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Concept of Balanced
Scorecard and how
to make use of it.

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## **COURSE OUTLINE**

- **1** What is KPI?
- What are the benefits of KPI?
- 3 How to set KPI.
- 4 What is a Balanced Scorecard?
- 5 The purpose of a Balanced Scorecard.
- 6 The advantages and disadvantages of using a Balanced Scorecard.
- 7) The Balance Scorecard framework and the four perspectives.
- 8 How to implement a Balanced Scorecard.

**Course Duration:** 3 hours.

**Training Approach:** Lecture and group discussion.

**Target Participants:** Managers or above who are involved

in performance improvement or

strategy execution.

Class Size (max): 20 participants per class.